

ANNUAL STATEMENT

FOR THE YEAR ENDING DECEMBER 31, 2010 OF THE CONDITION AND AFFAIRS OF THE

Upper Peninsula Health Plan, Inc იიიიი

	00000 ,	00000 (Prior Period)	NAIC Company Code _	52615	Employer's ID Number _	38-3379956
Organized under the Laws of	of	Michigan	, Stat	te of Domicile	or Port of Entry	Michigan
Country of Domicile			Unite	ed States		
Licensed as business type:	Life, Accident Dental Servic Other []	& Health [] e Corporation []	Property/Casualty [Vision Service Corporate HMO, Federally	oration []	· ·	,
la	Other []	40/44/4007	•			00
Incorporated/Organized		10/14/1997	Commend	ed Business	08/01/19	98
Statutory Home Office		228 West Wash (Street and Nu		_ ,	Marquette, MI 4989 (City, State and Zip Cod	
Main Administrative Office			228 V	Vest Washing	gton St	
M	arquette, MI 49	855		Street and Number		
	City, State and Zip C				(Area Code) (Telephone Number)	
Mail Address		est Washington St	,		Marquette, MI 49855 (City, State and Zip Code)	
Primary Location of Books a	,	and Number of F.O. Box)		228 Wes	et Washington St	
•					et and Number)	
	arquette, MI 49 City, State and Zip C			(Are	906-225-7500 ea Code) (Telephone Number) (Extension)
Internet Web Site Address				N/A		
Statutory Statement Contac	t	Kevin William C	Carlson		906-225-7500	
lou	oorloon@unhn	(Name)			(Area Code) (Telephone Number) (E 906-225-8687	xtension)
KW	carlson@uphp (E-Mail Address)	.com	-		(Fax Number)	
Name Dennis Smith Jerry Worden		Title President Secretary		Name Greg Gust		Title Treasurer
	,	(OTHER OFFICE	RS		
		DIRE	CTORS OR TRU	ISTEES		
Michelle Tavernier		David Jahr		John Scho	on Jer	ry Worden
James Bogan		Kevin Calho	un	Sherrice Pe	erry Sco	ott Pillion
Eric Jurgensen						
State of	Michigan	ss				
County of	Marquette					
above, all of the herein describe that this statement, together will iabilities and of the condition and have been completed in ac may differ; or, (2) that state rule knowledge and belief, respective.	ed assets were the control of the secondaria of	ne absolute property of the state of the sta	f the said reporting entity, fre lanations therein contained, of the reporting period state ent Instructions and Accounting reporting not related to acco- station by the described office	ee and clear from annexed or red above, and conting Practices arounting practices arounting practices also included	said reporting entity, and that on the many liens or claims thereon, exceptered to, is a full and true statement its income and deductions therefor the recedures manual except to the sand procedures, according to the destine the related corresponding electricatement. The electronic filing may	ept as herein stated, and ent of all the assets and om for the period ended, extent that: (1) state law best of their information, onic filling with the NAIC,
Dennis S	Smith		Greg Gustafson		Jerry Wo	 orden
Preside			Treasurer		Secreta	
Subscribed and sworn to b		2011		b. If 1. 2.	this an original filing? no: State the amendment number Date filed Number of pages attached	Yes [X] No []
Tanya M Jennings HR Directo October 11, 2013	r			5.	rtamber of pages attached	

EXHIBIT 2 - ACCIDENT AND HEALTH PREMIUMS DUE AND UNPAID

1	2	3	4	5	6	7
Name of Debtor	1 - 30 Days	31 - 60 Days	61 - 90 Days	Over 90 Days	Nonadmitted	Admitted
0199999 Total individuals				-		
Group subscribers:						
	VOV					
		· · · · · · · · · · · · · · · · · · ·				
			·····			·····
			·			·····
0299997 Group subscriber subtotal	0	0	0	0	0	0
0299998 Premiums due and unpaid not individually listed						
0299999 Total group	0	0	0	0	0	<u> </u> 0
039999 Premiums due and unpaid from Medicare entities						
0499999 Premiums due and unpaid from Medicaid entities						
0599999 Accident and health premiums due and unpaid (Page 2, Line 15)	0	0	0	0	0	0

EXHIBIT 3 - HEALTH CARE RECEIVABLES

1 Name of Debtor	2 1 - 30 Days	3 31 - 60 Days	4 61 - 90 Days	5 Over 90 Days	6 Nonadmitted	7 Admitted					
Other Receivables											
Medicaid Performance Bonus Payment	214.228					214.228					
Other Receivables Medicaid Performance Bonus Payment. Maternity Case Rates. 0699999 - Totals - Other Receivables		115,227									
0699999 - Totals - Other Receivables	427 , 117	115,227	0	0	0	542 344					
- Control - Cont	121,111	110,221	· · ·	<u> </u>	,	0.2,011					
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		1		†	†	<u> </u>					
0799999 Gross health care receivables	427 , 117	115,227	0	^	^	542,344					
Prisasas gross mearth care recervables	421,111	115,221	l U	1	U	542,344					

EXHIBIT 4 – CLAIMS UNPAID AND INCENTIVE POOL, WITHHOLD AND BONUS (Reported and Unreported)

Aging Analysis of Unpaid Claims											
1	2	3	4	5	6	7					
Account	1 - 30 Days	31 - 60 Days	61 - 90 Days	91 - 120 Days	Over 120 Days	Total					
Claims Unpaid (Reported)	400 007	400 000	400 000								
Wayne State University	123,827	123,828	123,828			371,483					
Wayne State University. University of Michigan. Michigan State University Hurley Medical Center Catalyst Health Solutions	41,276	41,276	41,276			123,828					
Michigan State University	117,477	117,478	117,478			352,433					
Hurley Medical Center		34,926	34,926			104,778					
Catalyst Health Solutions						1,033,028					
0199999 Individually listed claims unpaid.	1.350.534	317.508	317.508	0	0	1,985,550					
0299999 Aggregate accounts not individually listed-uncovered	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		, , , , , , , , , , , , , , , , , ,		~	(
0399999 Aggregate accounts not individually listed-covered		13,376			2,785	16,161					
0499999 Subtotals	1,350,534	330,884	317,508	0	2,785	2,001,711					
0599999 Unreported claims and other claim reserves	<u> </u>				·	8,295,83					
0699999 Total amounts withheld 0799999 Total claims unpaid						10,297,542					
0899999 Accrued medical incentive pool and bonus amounts						(

Exhibit 5 - Amounts Due From Parent, Subs

Exhibit 6 - Amounts Due To Parent, Subs

EXHIBIT 7 - PART 1- SUMMARY OF TRANSACTIONS WITH PROVIDERS

Payment Method	1 Direct Medical Expense Payment	2 Column 1 as a % of Total Payments	3 Total Members Covered	4 Column 3 as a % of Total Members	5 Column 1 Expenses Paid to Affiliated Providers	6 Column 1 Expenses Paid to Non-Affiliated Providers
Capitation Payments:						
Medical groups	22,427,847	28.3		0.0	13,346,394	9,081,453
2. Intermediaries		0.0		0.0		
3. All other providers		0.0		0.0		<u> </u>
Total capitation payments		28.3	0	0.0	13,346,394	
Other Payments:						
5. Fee-for-service	4,267,372	5.4	xxx	xxx		4,267,372
Contractual fee payments	52,630,919	66.3	xxx	Lxxx	52,630,919	
Bonus/withhold arrangements - fee-for-service		0.0	XXX	Lxxx		
Bonus/withhold arrangements - contractual fee payments		0.0	XXX	xxx		
9. Non-contingent salaries		0.0	xxx	Lxxx		
10. Aggregate cost arrangements		0.0	xxx	xxx		
11. All other payments		0.0	xxx	xxx		<u> </u>
12. Total other payments	56,898,291	71.7	XXX	XXX	52,630,919	4,267,372
13. Total (Line 4 plus Line 12)	79,326,138	100 %	XXX	XXX	65,977,313	13,348,825

EXHIBIT 7 - PART 2 - SUMMARY OF TRANSACTIONS WITH INTERMEDIARIES

	EXHIBIT I - PART 2 - SUMMART OF TRANSACTIONS		VINIEDIWILE.	3	
1	2	3	4 Average Monthly Capitation	5 Intermediary's Total Adjusted Capital	6 Intermediary's Authorized
NAIC Code	Name of Intermediary	Capitation Paid	Capitation	Total Adjusted Capital	Control Level RBC
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				1	
9999999 Totals			XXX	XXX	XXX
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EXHIBIT 8 – FURNITURE, EQUIPMENT AND SUPPLIES OWNED

	1	2	3	4	5	6
Description	Cost	Improvements	Accumulated Depreciation	Book Value Less Encumbrances	Assets Not Admitted	Net Admitted Assets
Administrative furniture and equipment	232,404		47,929	184,475	184,475	
Medical furniture, equipment and fixtures						
Pharmaceuticals and surgical supplies						
4. Durable medical equipment						
5. Other property and equipment						
6. Total	232,404	0	47,929	184,475	184,475	0



EXHIBIT OF PREMIUMS, ENROLLMENT AND UTILIZATION (a)

REPORT FOR: 1. CORPORATION Upper Peninsula Health Plan, Inc

NAIC Group Code 00000 BUSINESS IN THE STATE OF	Michigan			DURING THE YEAR	2010			(LOCATION) NA	IC Company Code	52615
	1	Comprehe (Hospital &		4	5	6	7	8	9	10
	Total	2 Individual	3 Group	Medicare Supplement	Vision Only	Dental Only	Federal Employees Health Benefit Plan	Title XVIII Medicare	Title XIX Medicaid	Other
Total Members at end of:										
1. Prior Year	28,566	377							28 , 189	
2 First Quarter	29,192	357							28,835	
3 Second Quarter	29,365	404							28,961	
4. Third Quarter	29,433	413							29,020	
5. Current Year	29,774	492							29,282	
6 Current Year Member Months	352,033	4,946							347,087	
Total Member Ambulatory Encounters for Year:										
7. Physician	190,631	2,678							187 , 953	
8. Non-Physician	109,515	1,539							107,976	
9. Total	300,146	4,217	0	0	0	0	0	0	295,929	
10. Hospital Patient Days Incurred	8,537	6							8,531	
11. Number of Inpatient Admissions	3,023	4							3,019	
12. Health Premiums Written (b)		388,904							98,993,437	
13. Life Premiums Direct										
14. Property/Casualty Premiums Written										
15. Health Premiums Earned	99 , 382 , 341	388,904							98,993,437	
16. Property/Casualty Premiums Earned	0									
17. Amount Paid for Provision of Health Care Services	79,326,138	274,651							79,051,487	
18. Amount Incurred for Provision of Health Care Services	78,360,843	282,443							78,078,400	

(a) For health business: number of persons insured under PPO managed care products and number of persons insured under indemnity only products

(b) For health premiums written: amount of Medicare Title XVIII exempt from state taxes or fees \$



EXHIBIT OF PREMIUMS, ENROLLMENT AND UTILIZATION (a)

								(LOCATION)		
AIC Group Code 00000 BUSINESS IN THE STATE OF	Consolidated			DURING THE YEAR	2010			NA NA	IC Company Code	52615
	1	Compre (Hospital &	& Medical)	4	5	6	7	8	9	10
	Total	2 Individual	3 Group	Medicare Supplement	Vision Only	Dental Only	Federal Employees Health Benefit Plan	Title XVIII Medicare	Title XIX Medicaid	Other
Total Members at end of:										
1. Prior Year	28,566	377	0	0	0	0	0	0	28 , 189	
2 First Quarter	29,192	357	0	0	0	0	0	0	28,835	
3 Second Quarter	29,365	404	0	0	0	0	0	0	28,961	
4. Third Quarter	29,433	413	0	0	0	0	0	0	29,020	
5. Current Year	29,774	492	0	0	0	0	0	0	29,282	
6 Current Year Member Months	352,033	4,946	0	0	0	0	0	0	347,087	
Total Member Ambulatory Encounters for Year:										
7. Physician	190,631	2,678	0	0	0	0	0	0	187 ,953	
8. Non-Physician	109,515	1,539	0	0	0	0	0	0	107,976	
9. Total	300,146	4,217	0	0	0	0	0	0	295,929	
10. Hospital Patient Days Incurred	8,537	6	0	0	0	0	0	0	8,531	
11. Number of Inpatient Admissions	3,023	4	0	0	0	0	0	0	3,019	
12. Health Premiums Written (b)	99,382,341	388,904	0	0	0	0	0	0	98,993,437	
13. Life Premiums Direct	0	0	0	0	0	0	0	0	0	
14. Property/Casualty Premiums Written	0	0	0	0	0	0	0	0	0	
15. Health Premiums Earned	99,382,341	388,904	0	0	0	0	0	0	98,993,437	
16. Property/Casualty Premiums Earned	0	0	0	0	0	0	0	0	0	
17. Amount Paid for Provision of Health Care Services	79,326,138	274,651	0	0	0	0	0	0	79,051,487	
18. Amount Incurred for Provision of Health Care Services	78,360,843	282,443	0	0	0	0	0	0	78,078,400	

(a) For health business: number of persons insured under PPO managed care products ______and number of persons insured under indemnity only products _____

(b) For health premiums written: amount of Medicare Title XVIII exempt from state taxes or fees \$......0

Schedule S - Part 1 - Section 2 NONE

Schedule S - Part 2

NONE

SCHEDULE S - PART 3 - SECTION 2

Reinsurance Ceded Accident and Health Insurance Listed by Reinsuring Company as of December 31, Current Year

1	2	3	4	5	6	7	8	9	Outstanding	Surplus Relief	12	13
NAIC	_		•			·		Reserve Credit	10	11	Modified	
Company	Federal ID						Unearned Premiums	Taken Other than for			Coinsurance	Funds Withheld
Code	Number	Effective Date	Name of Company	Location	Туре	Premiums	(Estimated)	Taken Other than for Unearned Premiums	Current Year	Prior Year	Reserve	Under Coinsurance
	orized General Ac	count - Affiliates	S									
21970	23-1502700	01/01/2010	One Beacon Insurance Company	30 Tower Lane Avon, CT 06001	SSL/1/A	199,490						
0199999	- Total Authorize	d General Account	- Affiliates			199,490			0	0	-	0
0399999	- lotal Authorize	d General Account	1.0			199,490		· ·	0	0	0	0
0799999	- lotal Authorize	d and Unauthorized	d General Account	T		199,490	0	0	0	0	0	0
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159999	7 Totals			1	4	199,490	3 0	0	Λ	0	0	0
100000	rolais					199,490	,	0	0		1 0	

SCHEDULE S - PART 4

	Reinsurance Ceded To Unauthorized Companies												
1 NAIC Company Code	2 Federal ID Number	3 Effective Date	4 Name of Reinsurer	5 Reserve Credit Taken	6 Paid and Unpaid Losses Recoverable (Debit)	7 Other Debits	8 Total (Cols. 5+6+7)	9 Letters of Credit	10 Trust Agreements	Funds Deposited by and Withheld from Reinsurers	12 Other	13 Miscellaneous Balances (Credit)	14 Sum of Cols. 9+10+11+12+13 But Not in Excess of Col. 8
							NE						
						Y	- H						
1199999	Total			1 0	Λ Ι	0	Λ .	0	1	Ι	٥	0	1

Schedule S - Part 5

Five-Year Exhibit of Reinsurance Ceded Business (000 Omitted)

		1	Omitted) 2	3	4	5
		2010	2009	2008	2007	2006
A. (PPERATIONS ITEMS					
	Description	2				,
1.	Premiums		3	2		<u> </u> 3
2.	Title XVIII-Medicare	0	0	0	0	0
3.	Title XIX-Medicaid	197	164	137	151	280
4.	Commissions and reinsurance expense allowance		0	0	0	0
5.	Total hospital and medical expenses		0	0	0	0
RF	BALANCE SHEET ITEMS					
Б. Г	SALANCE SHEET HEWS					
6.	Premiums receivable		0	0	0	0
7.	Claims payable		0	0	0	0
8.	Reinsurance recoverable on paid losses	0	0	0	0	0
9.	Experience rating refunds due or unpaid		0	0	0	0
10.	Commissions and reinsurance expense allowances					
	unpaid		0	0	0	0
11.	Unauthorized reinsurance offset	0	0	0	0	0
	INAUTHORIZED REINSURANCE (DEPOSITS BY AND					
ı	FUNDS WITHHELD FROM)					
12.	Funds deposited by and withheld from (F)	0	0	0	0	0
13.	Letters of credit (L)	0	0	0	0	0
14.	Trust agreements (T)	0	0	0	0	0
	Other (O)	0	0	0	0	0
10.		·				

SCHEDULE S - PART 6

Restatement of Balance Sheet to Identify Net Credit For Ceded Reinsurance

		1	2	3
		As Reported (net of ceded)	Restatement Adjustments	Restated (gross of ceded)
	ASSETS (Page 2, Col. 3)			
1.	Cash and invested assets (Line 12)	37 ,455 ,809		37,455,809
2.	Accident and health premiums due and unpaid (Line 15)	0		0
3.	Amounts recoverable from reinsurers (Line 16.1)	0		0
4.	Net credit for ceded reinsurance	xxx	0	0
5.	All other admitted assets (Balance)	. 554,132		554,132
6.	Total assets (Line 28)	38,009,941	0	38,009,941
	LIABILITIES, CAPITAL AND SURPLUS (Page 3)			
7.	Claims unpaid (Line 1)	10 , 297 , 542	0	10,297,542
8.	Accrued medical incentive pool and bonus payments (Line 2)	0		0
9.	Premiums received in advance (Line 8)	0		0
10.	Funds held under reinsurance treaties with authorized and unauthorized reinsurers (Line 19)	0		0
11.	Reinsurance in unauthorized companies (Line 20)	0		0
12.	All other liabilities (Balance)	484,591		484,591
13.	Total liabilities (Line 24)	10,782,133	0	10,782,133
14.	Total capital and surplus (Line 33)	. 27 , 227 , 808	XXX	27,227,808
15.	Total liabilities, capital and surplus (Line 34)	38,009,941	0	38,009,941
	NET CREDIT FOR CEDED REINSURANCE			
16.	Claims unpaid	0		
17.	Accrued medical incentive pool	0		
18.	Premiums received in advance	0		
19.	Reinsurance recoverable on paid losses	0		
20.	Other ceded reinsurance recoverables	. 0		
21.	Total ceded reinsurance recoverables	. 0		
22.	Premiums receivable	0		
23.	Funds held under reinsurance treaties with authorized and unauthorized reinsurers	0		
24.	Unauthorized reinsurance	0		
25.	Other ceded reinsurance payables/offsets	. 0		
26.	Total ceded reinsurance payables/offsets	0		
27.	Total net credit for ceded reinsurance	0		

SCHEDULE T – PART 2 INTERSTATE COMPACT – EXHIBIT OF PREMIUMS WRITTEN Allocated By States and Territories

				Direct Bus	sinces Only		
		1 Life	2	3 Disability Income	4 Long-Term Care	5	6
States, Etc.		(Group and individual)	Annuities (Group and individual)	(Group and individual)	(Ğroup and individual)	Deposit-Type Contracts	Totals
	۹L						
	۹K						
3. Arizona	۸Z						
4. Arkansas	λR						
5. California	CA						
6. Colorado	co						
	CT						
	DE						
	DC						
10. Florida							
	GA						
12. Hawaii							
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21. Maryland							
22. Massachusetts							
23. Michigan							
24. Minnesota							
25. Mississippi							
26. Missouri	MO						
27. Montana	MT						
28. Nebraska	NE						
29. Nevada	۱۷						
30. New Hampshire	NH						
31. New Jersey							
32. New Mexico							
33. New York							
34. North Carolina							
	ND						
	OH						
37. Oklahoma							
	OR		ļ				
39. Pennsylvania							
40. Rhode Island	રા						
41. South Carolina	SC						
	SD						
43. Tennessee							
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45. Utah			İ				
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47. Virginia			·				
48. Washington							
49. West Virginia							
50. Wisconsin				ļ	ļ	ļ	ļ
51. Wyoming	NY						
52. American Samoa	AS						
53. Guam							
54. Puerto Rico							
55. U.S. Virgin Islands							
56. Northern Mariana Islands							
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57. Canada					····	····	
58. Aggregate Other Alien							

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SCHEDULE Y

PART 2 - SUMMARY OF INSURER'S TRANSACTIONS WITH ANY AFFILIATES

NACU Cumpany Names of insurers and Penent, Subsidiaries or Affiliation Nam	1	2	3	4	5	6	7 Income/	8	9	10	11	12	13
39-3/37696. hyper Peninsula Managed Cere, LLC. 5,761,769 5,7	Company Code	Federal ID Number	Names of Insurers and Parent. Subsidiaries or Affiliates		Capital Contributions	Exchanges of Loans, Securities, Real Estate, Mortgage Loans or Other	(Disbursements) Incurred in Connection with Guarantees or Undertakings for the	Agreements and Service Contracts	(Disbursements) Incurred Under Reinsurance Agreements	*	Any Other Material Activity Not in the Ordinary Course of the Insurer's Business	Totals	Recoverable/ (Payable) on Losses and/or Reserve Credit
		38-3379956	Upper Peninsula Health Plan, Inc.	2	00.11.001.0110		,a.co(o)	(5,751,789)	7 (g. 6666		240000	(5,751,789)	
		38-3323620	Upper Peninsula Managed Care, LLC.					5,751,789				5,751,789	ļ
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SUPPLEMENTAL EXHIBITS AND SCHEDULES INTERROGATORIES

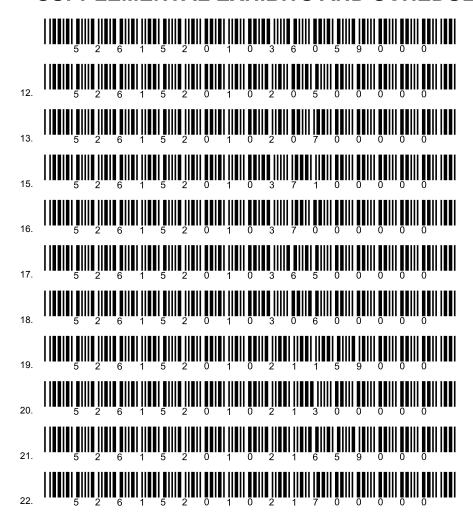
The following supplemental reports are required to be filed as part of your statement filing unless specifically waived by the domiciliary state. However, in the event that your domiciliary state waives the filing requirement, your response of **WAIVED** to the specific interrogatory will be accepted in lieu of filing a "NONE" report and a bar code will be printed below. If the supplement is required of your company but is not being filed for whatever reason enter **SEE EXPLANATION** and provide an explanation following the interrogatory questions.

	MARCH FILING	Responses
1.	•	YES
2.		YES
3.		YES
4.	Will the confidential Risk-based Capital Report be filed with the state of domicile, if required by March 1?	YES
	APRIL FILING	
5.	Will Management's Discussion and Analysis be filed by April 1?	YES
6.	Will the Supplemental Investment Risks Interrogatories be filed by April 1?	YES
7.	Will the Accident and Health Policy Experience Exhibit be filed by April 1?	YES
	JUNE FILING	
8.		YES
9.	Will Accountants Letter of Qualifications be filed with the state of domicile and electronically with the NAIC by June 1?	YES
	AUGUST FILING	
10.	Will Communication of Internal Control Related Matters Noted in Audit be filed with the state of domicile by August 1?	YES
which t	llowing supplemental reports are required to be filed as part of your statement filing. However, in the event that your company does not transact the special report must be filed, your response of NO to the specific interrogatory will be accepted in lieu of filing a "NONE" report and a bar cod opplement is required of your company but is not being filed for whatever reason enter SEE EXPLANATION and provide an explanation following ons.	e will be printed below. If
	MARCH FILING	
11.		N0
12.	••	N0
13.		N0
14.		YES
15.	Will the actuarial opinion on participating and non-participating policies as required in Interrogatories 1 and 2 on Exhibit 5 to Life Supplement be filed with the state of domicile and electronically with the NAIC by March 1?	N0
16.	Will the actuarial opinion on non-guaranteed elements as required in Interrogatory 3 to Exhibit 5 to Life Supplement be filed with the state of domicile and electronically with the NAIC by March 1?	NO
17.	Will the Medicare Part D Coverage Supplement be filed with the state of domicile and the NAIC by March 1?	N0
	APRIL FILING	
18.		N0
19.	··	N0
20.	Will the Supplemental Property/Casualty Insurance Expense Exhibit due April 1 be filed with any state that requires it, and, if so, the NAIC?	N0
21.	Will the Supplemental Health Care Exhibit be filed the state of domicile and the NAIC by April 1?	N0
22.	Will the regulator only (non-public) Supplemental Health Care Exhibit's Expense Allocation Report be filed with the sate of domicile and the NAIC by April 1?	N0
	AUGUST FILING	
23.	Will Management's Report of Internal Control Over Financial Reporting be filed with the state of domicile by August 1?	YES
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